## To whom it may concern

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Your reference Our reference 83469188

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**Project title: Career Path Development for Employment (CPD4E)** 

**Country: The Republic of South Africa** 

Dear Sir/Madam,

Thank you for showing interest in the above-mentioned tender. Queries received and clarity/responses are below:

	Query	Response
1	What are your specific KPIs with regards to this project?	KPIs according to the deliverables for each work package specified in the TORs. In terms of numbers: 50 MSMEs have successfully completed the programme (SP should encounter additional 20% as a drop out buffer)
2	Which areas/regions/townships are you targeting or are a high priority community for development?	The TOR do not target a specific region. Target region will be based on which sectors the Service Provider recommends. Criteria are specified under Work Package 3 (informal sector, at least two different industries, green sector or potential for greening operations).

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Management Board Thorsten Schäfer-Gümbel (Chair) Ingrid-Gabriela Hoven Anna Sophie Herken



Please do not include your price proposal for this measure in your technical proposal. Should you include your price proposal in your technical proposal for this measure your bid will be disqualified hence the request to separate the two.

Kind regards Procurement Team