giz Deutsche Gesellschaft für Internationale Zusammenarbeit (GIZ) GmbH

giz Indonesia, ASEAN

Deutsche Gesellschaft für
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Invitation to submit a tender:
RFP No. 83452054

Tender purpose: Seeking a consulting firm/company to develop Training of Trainers on Basic Financial Education for Cocoa Farmers
Project Name: Innovative Climate Risk Financing for the Agricultural Sector in the ASEAN Region (Agri-Climate Risk Financing/AgriCRF)
Project No: 21.2269.5-003.00
Country of Assignment: Indonesia

Dear Sir/Madam,

The Deutsche Gesellschaft für Internationale Zusammenarbeit (GIZ) GmbH is an international cooperation enterprise for sustainable development with worldwide operations. Its corporate objective is to improve people's living conditions on a sustainable basis. GIZ has been working in Indonesia since 1975 on behalf of the German Government. For further information, please visit http://www.giz.de/indonesia

The Innovative climate risk financing for the agricultural sector in the ASEAN Region (Agri-Climate Risk Financing) project was initiated with the objective to improve farmer's access to resilience-enhancing and gender-responsive climate risk finance. The project is under the purview of the ASEAN Sectoral Working Group on Crops (ASWGC) through the ASEAN Secretariat. Activities are implemented at the regional level with 10 ASEAN Member States (AMS), and at national level in Indonesia, Thailand, and Viet Nam.

Currently, Agri-Climate Risk Financing project is looking for a consulting firm/company to develop Training of Trainers on Basic Financial Education for Cocoa Farmers. The detailed of the services are set forth in the attached Terms of Reference and the annexes.

Should you be interested in providing this service, please send your proposal to id_quotation@giz.de by 19 November 2023 at 23.59PM Jakarta local time at the latest (proposal sent after this date will be automatically disqualified). If more than one offer is received from a bidder in response to a tender, only the most recently submitted offer will be considered.

The tender requirements :

1. Requirement and the Content of The Technical and Financial Proposal

Offers are to be submitted using the two-files procedure.

Please submit your technical and financial proposal in two-files, (*must be sent in separate PDF files*). Price information shall not appear in any part of technical proposal. To secure your financial proposal (pdf or excel file) please set up a password which will be used at later stage once the evaluation of the technical proposal is completed. The bidders who pass the technical evaluation will be requested to provide a password. Please make sure to save the password. Bidders are not allowed to change the password after the deadline of submission.

The default size of e-mails is limited to 10 MB. Above that, GIZ's email servers refuse the message and its attachments. If necessary, send more than one e-mail.

The subject line of the email must include the reference no. :
83452054 Training of Trainers on Basic Financial Education for Cocoa Farmers – (and the name of the bidder).

Content of Technical and Financial Proposal is as follows (*must be sent in separate PDF files)*:

Technical Proposal consists of:

- Technical-methodological concept; how the objectives defined in TOR are to be achieved (see Chapter 3 in TOR)
- CV of assigned experts, including position in the team (see Chapter 4 in TOR)
- Company Profile
- Self-declaration of eligibility (Annex 4)
- Copy of Business License
- Copy of Taxpayer Registration Number/NPWP
- Formal Declaration of GIZ GTC Acceptance (Annex 9)

Financial Proposal consists of:

- Financial offer shall refer to the detailed cost in Price Schedule (Annex 5)
- Bank account information
- All prices/rates must be inclusive of income tax (PPh 23) as GIZ obliged to withhold the income tax.
- All prices/rates must be exclusive of Value Added Tax (VAT)
- The currency of the financial proposal shall be in IDR

2. Value Added Tax

The Value Added Tax shall be paid by GIZ (code 010)

3. Technical and Financial Assessment or Evaluation

We will evaluate the offers received in the light of both technical and price consideration.

The technical proposal will be evaluated based on the criteria and weighting (Annex 2 Technical Assessment Grid).

All financial factors will be analysed and compared to ensure that the price of each item are reasonable and comparable. Financial proposal may be corrected in the following cases, inconsistencies/ discrepancies, calculation errors, unjustified additions and omissions. GIZ will inform each bidder of the changes and for the bidders to either accept the corrections or reject. All corrected financial proposals rejected by the bidders will be rejected. Only the financial proposals that satisfies all the requirements at the preliminary examinations stage will be qualified for the detailed financial evaluation stage.

When the technical evaluation has completed, the financial proposal of the bidders which are eligible from the technical point of view will be opened and evaluated by the commercial officer responsible. The technical and financial proposals are weighted at a ratio of 70:30 respectively. The technical bid will be weighted with 70% and the financial proposal with 30% on the basis of the following formula: (Technical points obtained by Proposer X divided by the best number of points) x 70 % + 30 % x (Lowest price divided by the price of Proposer X).

$$\frac{\text{Technical evaluation of bid x 70\%}}{\text{Technical evaluation of best bid}} + \frac{\text{most economical bid x 30\%}}{\text{price of bid}}$$

An overall order of rank is thus established, with the most cost-effective bid at the top.

If necessary, GIZ has the right to invite bidders for presentation proposal as it is part of the technical evaluation process.

4. Validity of Proposals

Proposals should be valid for a period of not less than 100 days after proposal opening, unless otherwise specified in the specific terms and conditions. Bidders are requested to indicate the validity period of their proposal.

5. Modification/withdrawal of the bid

Adjustment to or withdrawal of bids are to be communicated in writing by post by the deadline for submission of bids.

Subsequent adjustments or modifications to the bid, which can be submitted up to the deadline for submission of bids, shall also be subjected to the requirements for sending in the bid (section 3 herein).

"Adjustment to 83452054 Training of Trainers on Basic Financial Education for Cocoa Farmers”

6. General Terms and Conditions for Contract

GIZ General Terms and Conditions for the contract as Annex 8 of this document.

7. Contract Award / Adjudication of Proposals

The contract will be awarded to the bidder offers the most responsive evaluated proposal and whose services are commercially and technically acceptable (best overall value).

Please raise any commercial, technical, or procedural questions not later than 16.11.2023. All questions should be submitted in writing to the email address: vera.agnosti@giz.de cc swesty.haryanty@giz.de.

Thank you for your attention and we look forward to receiving your response.

Yours faithfully,

Contract and Procurement Unit

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Annexes:

00. Invitation to Tender
01. Terms of Reference
02. Technical Assessment Grid
03. Assessment Grid for Checking Eligibility
04. Self-declaration of eligibility
05. Price Schedule
06. Bidder's questions
07. Tender Timeframe
08. General Terms and Condition of Contract
09. Formal Declaration of Acceptance GIZ General Terms and Conditions