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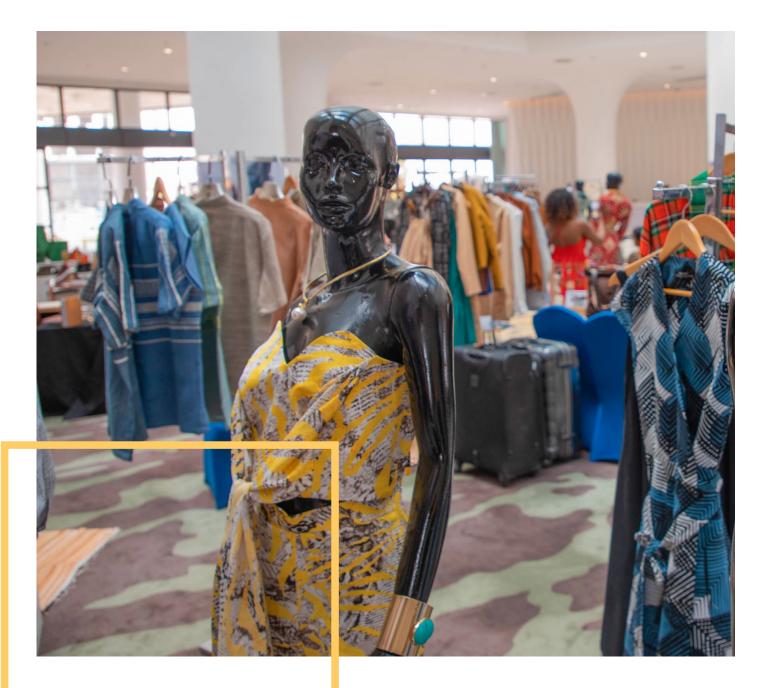
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COMPANY PROFILE JULY 2023

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### Ethiopia: the next hub for apparel sourcing

Ethiopia's textile and garment sector is back on track. With a young and vibrant population of 115 million, rapid development, abundant competitive labor cost and duty-free access to the European Union (EBA) and African Continental Free Trade Area (AfCTA), the country is a promising haven for foreign investment. In line with Ethiopia's industrialization strategy, the growth of light manufacturing to boost exports and job creation remains the core priority.

To support local businesses in accessing the global market, it's essential to establish stronger business connections with international buyers. That's where the Sustainable Industrial Clusters (S.I.C.) project, implemented by GIZ in collaboration with the Ethiopian Ministry of Industry and Ethiopian Investment Commission, comes in. The project is hosting nine local and international factories operational in Ethiopia in the Texworld Evolution Paris textile show. The diligently selected companies will exhibit their apparel and fabric products under the theme of "Made In Ethiopia", to network with international buyers and establish new business linkages.

# Companies

Sabhar • Sunshine Ethiopia Wool Textile • Desta • JP Textile Ethiopia • Isabella Socks Manufacturing • Fuanlai Textile Ethiopia • Shangtex Garment Manufacturing Ethiopia • Nasa Garment • Hela Apparel Holdings 1115-02

### Sabhar PLC





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**Location** Addis Ababa, Ethiopia

Number of employees



#### Products

177

handmade textiles (Scarves , shawls, towels, table linen, cushions and throws)



#### Certification Step by oekotex



Export destination US and Europe



Minimum order quantity per style 100/style



Contact information Kathy Marshall (General Manager) Email: Sabahar@gmail.com Phone: +251113215112 Website: www.sabahar.com



### Sunshine Ethiopia Wool Textile PLC



Location Adama, Ethiopia

Number of employees



2100



Products wool, wool blended suits fabric and high quality wool suits



**Export destination** US and Europe

1000 meters/color/order, 500 suits/color/style



**Contact information** Steven (General Manager)

Minimum order quantity per style



Email: steven.sunshineet@outlook.com Phone: +251 90 2250317

Henry (Sales Manager) Email: zhaohenry4@gmail.com Phone: +251 93 0329108







### Desta PLC



Location

1000



Butajra, Ethiopia



Number of employees



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### Products

Tops & bottoms, fashion wear (polo & T-Shirt), scrubs, sports wear & uniforms

### Certification

WRAP, STeP by OEKO-TEX, amfori BSCI, ISO 9001:2015



**Export destination** US and Europe

5000 / Style



Minimum order quantity per style



**Contact information** Email: info@desta-garment.com Website: https://desta-garment.com













### JP Textile Ethiopia PLC









**Location** Hawassa, Ethiopia



Number of employees 1750



**Products** Yarn dyed fabric



Certification WRAP, STeP by OEKO-TEX, BCI, GRS, Better work



Export destination US and Europe



Minimum order quantity per style 3000 yards / color



Contact information Email: yangnan@jptexet.com Phone: +251 985132828

### Isabella Socks Manufacturing PLC



**Location** Hawassa, Ethiopia



Number of employees 725



**Products** Sock, tights, leggings, leg & arm warmers



Certification Oeko Tex, BSCI, SCAN, HER project



Export destination US and Europe



Minimum order quantity per style 2000 / color (order quantity 100,000 pairs)

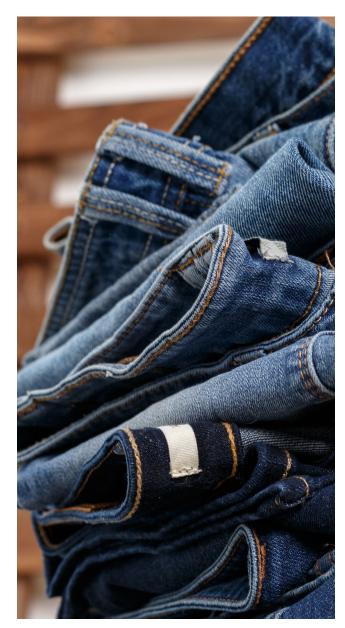


Contact information Buddhika Mummullage (CEO) Email: buddhika@isabella.lk Phone: +94-71-2345783/77-3503153 +251-929531677

Viraji Krunarathna (Manager, Merchandising) Email: virajik@isabell.lk Phone: +251-966732712 Website: http://isabella.lk/socks\_manufacturer/isabella-socks-ethiopia









### Nasa Garment PLC



**Location** Hawassa, Ethiopia



Number of employees 1400



### Products

Jeans, dresses, skirts, full body, pullovers, shirts, blouses, swimwear, wetsuits, t-shirts, polos, trousers, shorts, underwear and loungewear



Certification GREEN, BSCI, CIPAT, SEDEX, SMITA



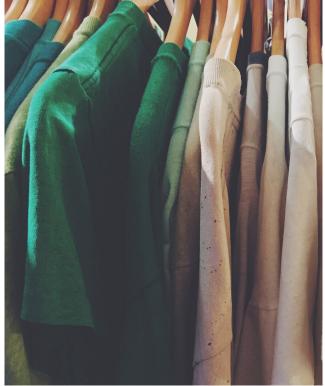
Export destination US and Europe



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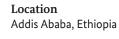
Minimum order quantity per style 20000 / style

Contact information Saron Afework (Chairwoman) Email: saron.afework@nasagarment.com



### Shangtex Garment Manufacturing Ethiopia PLC





Number of employees 2800



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Products



Certification GOTs, GRS, OEKO-TEX, WRAP



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Export destination US and Europe



Minimum order quantity per style 20000/style



Contact information Zhihong (Sales Director) Email: lizhihong@oie.com.cn Website: http://www.oie.com.cn/En/ about/72.html





### Fuanlai Textile Ethiopia PLC



Location Kombolcha, Ethiopia



Number of employees 344

Products Socks

> Certification BSCI, GRS,ISO14001,OEKO Tex, Wrap



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Export destination US and Europe



Minimum order quantity per style 500000

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Contact information Zheng Zhenping Email: zhengzhenping@fuanlai.com.cn Phone: +251955332199 Zong Junchen

Email: zongjunchen@fuanlai.com.cn Phone: 13750976633

Fkrte Sahlu Email: fkrtesahlu@fuanlai.com.cn Phone: +251922880186



### Hela Apparel Holdings (PVT) LTD



**Location** Hawassa, Ethiopia



3000 Products

Panties and bras

Number of employees



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Certification OHSAS 18001, FSC, LEED, ISO 14001:2004



Export destination Australia, Europe, Japan and USA



Minimum order quantity per style 20000 / Style



Contact information Yahan Samarajeewa Email: Yahans@helaclothing.com Phone: +94 772388896 Website: https://www.helaclothing.com/



#### Ministry of Industry (MoI)

The Ministry of Industry (MoI) has a mission to promote and expand the development of the industry sector by creating a conducive and enabling environment for investment and technological capacity development. The MoI is responsible for formulating policies, strategies, programs, and legal frameworks that ensure the sustainable development of the manufacturing industry.

One notable initiative led by the MoI is the 'Ethiopia Tamirt' movement. It is intended to increase the competitiveness of Ethiopian-made goods in both domestic and international markets, which will have significant benefits for the country's economy.

#### **Ethiopian Investment Commission (EIC)**

The Ethiopian Investment Commission (EIC) is an independent government agency tasked with promoting investment opportunities and conditions to both foreign and domestic investors. Among its main services are the issuance of investment permits, business licenses, and construction permits.

#### The Industrial Parks Development Coorporation (IPDC)

In The Industrial Parks Development Corporation (IPDC) is a public enterprise established in 2014 with the objective of driving rapid industrialization and fostering the growth of manufacturing industries. Supported by the government, IPDC has emerged as a key player, accelerating economic transformation and attracting both domestic and foreign investors.

To facilitate pre and post-investment servicing, IPDC provides a range of offerings including serviced industrial land, pre-built factory sheds equipped with comprehensive utilities, and infrastructure that adheres to international standards. The corporation maintains a steadfast commitment to workers' safety and environmental protection.

#### The Hawassa Industrial Park Investors Association (HIPIA)

The Hawassa Industrial Park Investors Association(HIPIA) is a non-profit organization which represents the investors operating in the Hawassa Industrial Park since 2016.

The HIPIA is one of the largest Industrial Park association and work closely with policymakers regarding policy advocacy, market linkage, social and environmental compliance, training and research activities to enhance the competitiveness of the apparel and textile industry in Ethiopia.



## **Partners**

### **Implementing Partner**

#### Sustainable Industrial Clusters (S.I.C.) Project

In line with the Ethiopian Home-Grown Economic Reform, the British and German governments are supporting the country's pathway towards industrialization through the implementation of a joint project named Sustainable Industrial Clusters (S.I.C.). The project is implemented by the *Deutsche Gesellschaft für Internationale Zusammenarbeit* (*GIZ*) *GmbH* under a co-financing agreement between the Foreign, Commonwealth & Development Office (FCDO) of the United Kingdom and the German Federal Ministry for Economic Cooperation and Development (BMZ).

S.I.C. has the objective of fostering job-effective growth while improving social and environmental sustainability in Ethiopia's manufacturing sector.

Through its implementation, the S.I.C. project is supporting the participation of promising companies to show case their products at fairs as well as organise buyer-seller targeted meetings and trade missions. In addition, oneto-one matchmaking of companies is initiated based on concrete product requests from buyers and investors.

Scan here to read more about the S.I.C. project



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As at

June 2023

### Text

S.I.C.

#### Photo credits

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#### On behalf of

German Federal Ministry for Economic Cooperation and Development (BMZ) and the United Kingdom Foreign, Commonwealth and Development Office (FCDO)

#### In cooperation with

Ministry of Industry (MoI) and Ethiopian Investment Commission (EIC)

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