

## Business Scouts for Development

In Germany, the Business Scouts provide advice directly through Germany's top business associations, such as the Association of German Chambers of Commerce and Industry (DIHK), the Federation of German Industries (BDI), the German Confederation of Skilled Crafts (ZDH) and the Federation of German Wholesale and Foreign Trade (BGA), as well as through chambers of commerce and industry, chambers of crafts and trades, industry associations, state-level associations, social partners and – in cooperation with Engagement Global – foundation organisations. In the countries of assignment, they are either integrated into the offices of German development cooperation or work at the Chambers of Commerce Abroad (AHKs) and Delegations of German Industry and Commerce. The experts therefore bridge the gap between the private sector and development cooperation. On the one hand, they contribute to sustainable development in the countries of assignment; on the other hand, they also improve access for German and European companies to new markets in developing and emerging countries. The programme is implemented by the Deutsche Gesellschaft für Internationale Zusammenarbeit (GIZ) GmbH on behalf of the German Federal Ministry for Economic Cooperation and Development (BMZ).

### Business Scouts at institutions of the German economy

#### ❖ Umbrella organisations

<b>BDI   Federation of German Industries</b>		
<b>Uta Mahadi</b>	<b>Bundesverband der Deutschen Industrie e.V.</b> Breite Straße 29 10178 Berlin	Mobil: +49 (0) 170 796 1040 U.Mahadi@giz.bdi.eu <a href="http://www.bdi.eu">www.bdi.eu</a>
<b>Dominik Borowski</b>	<b>Bundesverband der Deutschen Industrie e.V.</b> Breite Straße 29 10178 Berlin	D.Borowski@giz.bdi.eu <a href="http://www.bdi.eu">www.bdi.eu</a>
<b>BGA   Federation of German Wholesale, Foreign Trade and Services</b>		
<b>Anna Peter</b>	<b>Bundesverband Großhandel, Außenhandel, Dienstleistungen e.V.</b> Am Weidendamm 1A 10117 Berlin	Tel.: 030 59 00 99 597 Mobil: 0151 239 321 69 business-scout@bga.de <a href="http://www.bga.de">www.bga.de</a>
<b>Der Mittelstand. BVMW e.V.</b>		
<b>Lena Pahlenberg</b>	<b>Der Mittelstand. BVMW e.V.</b> Potsdamer Straße 7   Potsdamer Platz 10785 Berlin	Tel.: 030 533 206 -128 business-scout@bvmw.de <a href="http://www.bvmw.de">www.bvmw.de</a>
<b>DGB   German Trade Union Confederation</b>		
<b>Georg Weininger</b>	<b>DGB e.V.   German Trade Union Confederation</b> Keithstraße 1 10787 Berlin	Mobil: 01517 2860072 georg.weininger@giz.de <a href="http://www.dgb.de">http://www.dgb.de</a>

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**ZIHK | Deutsche Industrie- und Handelskammer**


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<b>Sebastian Sönksen</b>	<b>Deutsche Industrie- und Handelskammer</b> Breite Straße 29 10178 Berlin	Tel.: 030 20308 2319 Mobil: 0152 9000 5743 business-scout@dihk.de <a href="http://www.dihk.de">www.dihk.de</a>
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**ZDH | German Confederation of Skilled Crafts**


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<b>Anette Kasten</b>	<b>Zentralverband des Deutschen Handwerks e.V.</b> Mohrenstraße 20/21 10117 Berlin	Tel.: 030 20 61 93 48 Mobil: 0175 519 05 61 business-scout@zdh.de <a href="http://www.zdh.de">www.zdh.de</a>
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**❖ Industry associations**


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**BEE | German Renewable Energy Federation**


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<b>Ahmad Sandid</b>	<b>Bundesverband Erneuerbare Energien e.V.</b> BEE e. V. EUREF-Campus 16 10829 Berlin	Tel.: 030 2758170 284 Mobil: 0160 5866 030 business-scout@bee-ev.de <a href="http://www.bee-ev.de">www.bee-ev.de</a>
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**BVE | Federation of German Food and Drink Industries**


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<b>Jörn-Hendrik Müller-Bornemann</b>	<b>Bundesvereinigung der Deutschen Ernährungsindustrie e.V.</b> Haus der Land- u. Ernährungswirtschaft Claire-Waldoff-Straße 7 10117 Berlin	Tel.: 030 20 07 86180 business-scout@ernaehrungsindustrie.de <a href="http://www.bve-online.de">www.bve-online.de</a>
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**BÖLW | Bund Ökologische Lebensmittelwirtschaft e.V.**


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<b>Claude Blaschette</b>	<b>Bund Ökologische Lebensmittelwirtschaft e.V.</b> Marienstraße 19-20 10117 Berlin	Tel.: 030 28 48 23 10 Mobil: 0152 900 533 14 business-scout@boelw.de <a href="http://www.boelw.de">www.boelw.de</a>
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**GHA | German Health Alliance**


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<b>Dr. Silvia Huber</b>	<b>German Health Alliance (GHA)</b> Gertraudenstr. 20 10178 Berlin	Mobil: 0152 900 924 12 s.huber@giz.bdi.eu <a href="http://www.gha.health">www.gha.health</a>
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**SPECTARIS | German Industry Association for Optics, Photonics, Analytical and Medical Technologies**


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<b>Fabian Jäkel</b>	<b>SPECTARIS - Deutscher Industrieverband für Optik, Photonik, Analysen- und Medizintechnik e. V.</b> Werderscher Markt 15 10117 Berlin	Tel.: 0152 900 115 20 business-scout@spectaris.de <a href="http://www.spectaris.de">www.spectaris.de</a>
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**ZVEI | Zentralverband Elektrotechnik- und Elektroindustrie e.V.**


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<b>John Fimpel</b>	<b>Zentralverband Elektrotechnik- und Elektroindustrie e.V.</b> Lyoner Straße 9 60528 Frankfurt am Main	Tel.: 069 63 02 224 Mobil: 0151 730 604 22 business-scout@zvei.org <a href="http://www.zvei.org">www.zvei.org</a>
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**❖ Chambers of Commerce and Industry**

Baden-Württemberg   Chamber of Commerce and Industry Karlsruhe		
<b>Manuel Neumann</b>	<b>Industrie- und Handelskammer Karlsruhe</b> Lammstraße 13-17 76133 Karlsruhe	business-scout@karlsruhe.ihk.de <a href="http://www.karlsruhe.ihk.de">www.karlsruhe.ihk.de</a>
Baden-Württemberg   Chamber of Commerce and Industry Reutlingen		
<b>Alexander Sicking</b>	<b>Industrie- und Handelskammer Reutlingen</b> Hindenburgstraße 54 72762 Reutlingen	business-scout@reutlingen.ihk.de <a href="http://www.reutlingen.ihk.de">www.reutlingen.ihk.de</a>
Berlin-Brandenburg and Mecklenburg Western Pomerania   Chamber of Commerce and Industry Potsdam		
<b>Tamara Moll</b>	<b>Industrie- und Handelskammer Potsdam</b> Breite Str. 2 a-c 14467 Potsdam	Tel.: 0331 2786-250 Mobil: 015290005752 business-scout@ihk-potsdam.de <a href="http://www.ihk-potsdam.de">www.ihk-potsdam.de</a>
Bremen and Lower Saxony   Chamber of Commerce Bremen		
<b>Dr. Bianca Untied</b>	<b>Handelskammer Bremen</b> Am Markt 13 28195 Bremen	untied@handelskammer-bremen.de
Hessen   CCI Hessen   Hessischer Industrie- und Handelskammertag		
<b>Dr. Susanne Geipert</b>	<b>Hessischer Industrie- und Handelskammertag IHK Gießen-Friedberg</b> Lonystraße 7 35390 Gießen	Tel.: 0641 79 54 35 25 Mobil: 01511 421 75 13 business-scout@giessen- friedberg.ihk.de <a href="http://www.giessen-friedberg.ihk.de">www.giessen-friedberg.ihk.de</a>
North Rhine-Westphalia   IHK Düsseldorf		
<b>Oliver Wagener</b>	<b>Industrie- und Handelskammer Düsseldorf</b> Ernst-Schneider-Platz 1 40212 Düsseldorf	business-scout@ihk-duesseldorf.de <a href="http://www.ihk.de/duesseldorf/">www.ihk.de/duesseldorf/</a>
Rhineland Palatinate   Chamber of Commerce and Industry Koblenz		
<b>Mathias Brandt</b>	<b>Industrie- und Handelskammer Koblenz</b> Schloßstraße 2, 56068 Koblenz	Tel.: +49 152 900 12432 mathias.brandt@giz.de <a href="http://www.ihk-koblenz.de">www.ihk-koblenz.de</a>
Schleswig Holstein and Hamburg   Chamber of Commerce and Industry Lübeck		
<b>Katy Schröder</b>	<b>Industrie- und Handelskammer Lübeck</b> Fackenburger Allee 2 23554 Lübeck	business-scout@luebeck.ihk.de <a href="http://www.ihk.de/schleswig-holstein">www.ihk.de/schleswig-holstein</a>

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 Thuringia, Saxony, Saxony-Anhalt | Chamber of Commerce and Industry Chemnitz
 

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<b>Stephanie von Aretin</b>	<b>Industrie- und Handelskammer Chemnitz</b> Straße der Nationen 25 09111 Chemnitz	business-scout@chemnitz.ihk.de <a href="http://www.ihk.de/chemnitz">www.ihk.de/chemnitz</a>
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### ❖ Chambers of Skilled Crafts

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 Handwerkskammer Frankfurt-Rhein-Main
 

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<b>Erik Ruh</b>	<b>Handwerkskammer Frankfurt-Rhein- Main</b> Rudolf-Diesel-Straße 30 64331 Weiterstadt	Tel.: 069 97 17 24 05 Mobil: 0152 08 94 02 81 ruh@hwk-rhein-main.de <a href="http://www.hwk-rhein-main.de">www.hwk-rhein-main.de</a>
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### ❖ EU

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 EU-Office – Cooperation with the private sector
 

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<b>Lena-Kristin Werner</b>	<b>GIZ GmbH</b> Rue du Trône 108 B - 1050 Brussels, Belgien	lena-kristin.werner@giz.de Tel: +32 484 650859
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### ❖ Country associations

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 OA | German Eastern Business Association
 

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<b>Rainer Schliwa</b>	<b>German Eastern Business Association</b> Haus der Deutschen Wirtschaft Breite Straße 29 10178 Berlin	rainer.schliwa@giz.de <a href="http://www.ost-ausschuss.de">www.ost-ausschuss.de</a>
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 OAV | German Asia-Pacific Business Association
 

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<b>Christiane Schnöckel</b>	<b>Ostasiatischer Verein e.V. (OAV)</b> Bleichenbrücke 9 20354 Hamburg	Tel.: 0152 9001 1869 business-scout@oav.de <a href="http://www.oav.de">www.oav.de</a>
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### ❖ Foundations

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 Association of German Foundations
 

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<b>Dr. Annette Kleinbrod</b>	<b>Bundesverband Deutscher Stiftungen e.V.</b> Mauerstr. 93 10117 Berlin	Tel.: 030 89 79 47 83 Mobil: 0151 16 95 59 01 annette.kleinbrod_ext@stiftungen.org <a href="http://www.stiftungen.org">www.stiftungen.org</a>
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## Business Scouts for Development in partner countries

(<sup>1</sup>German Chambers of Commerce Abroad (AHKs), <sup>2</sup>Delegation of German Industry & Commerce, <sup>3</sup>AHK-Representative Office, <sup>4</sup>European Chamber, <sup>5</sup>Business and Cooperation Desk)

<b>ALBANIEN</b>		
<b>Fabian Bonertz</b> Integrated Expert	<b>GIZ Office Albanien<sup>5</sup></b> Rr. Assim Zeneli, Nd 6/10 Tirana, Albanien	Mobil (EU) : +43 67764787031 fabian.bonertz@giz.de
<b>BRAZIL</b>		
<b>Eric Neumann</b> Integrated Expert	<b>Deutsch-Brasilianische Industrie- und Handelskammer SP<sup>1</sup></b> Rua Verbo Divino 1488 - 3º andar São Paulo - SP 04719-904, Brazil	eric.neumann@ahkbrasil.com <a href="http://www.ahkbrasilien.com.br">www.ahkbrasilien.com.br</a>
<b>CAMBODIA</b>		
<b>Christoph Janensch</b>	<b>EuroCham Cambodia<sup>4</sup></b> 30 Preah Norodom Blvd Bred Bank Building 3 <sup>rd</sup> floor Khan Daun Penh, Phnom Penh Cambodia	Tel.: +49 221 8689137 christoph.janensch@giz.de <a href="http://www.eurocham-cambodia.org">www.eurocham-cambodia.org</a>
<b>CAMEROON</b>		
<b>Sandra Doempke</b>	<b>GIZ Country Office Cameroon</b> B.P.7814 Derrière l'Usine Bastos, près du Restaurant Cosy Pool Yaoundé, Kamerun	Mobil: +237 683971441 sandra.doempke@giz.de
<b>COLOMBIA</b>		
<b>Constanza Correa</b> Integrated Expert	<b>Cámara de Industria y Comercio Colombo-Alemana<sup>1</sup></b> Carrera 13 No. 93-40, Oficina 411 Bogota, Colombia	Tel.: +57 1651 3767 Mobil: +57 315 824 51 60 constanza.correa@ahk-colombia.com <a href="http://www.ahk-colombia.com">www.ahk-colombia.com</a>
<b>ECUADOR</b>		
<b>Marco Nicolai</b> Integrated Expert	<b>Cámara de Industria y Comercio Ecuatoriano-Alemana<sup>1</sup></b> Av. Eloy Alfaro N35-09 y Portugal, Edif. Millenium Plaza Of. 401 Quito 170135, Ecuador	Tel.: +593 2333 2048; Durchw.: 124 Mobil: +593 (0) 96 367 2942 marco.nicolai@cimonline.de m.nicolai@ahkecuador.org.ec <a href="http://www.ecuador.ahk.de">www.ecuador.ahk.de</a>
<b>GHANA</b>		
<b>Stefanie Simon</b> Integrated Expert	<b>Delegation of German Industry and Commerce in Ghana<sup>2</sup></b> Barnes Road Octagon Building PMB 25 TUC Accra, Ghana	Tel.: +233 (0) 302 631681/2/3 Mobil: +233 540 1307 55 stefanie.simon@ghana.ahk.de <a href="http://www.ghana.ahk.de">www.ghana.ahk.de</a>

<b>INDIA</b>		
<b>Johannes Kotschenreuther</b> Integrated Expert	<b>Indo-German Chamber of Commerce</b> <sup>1</sup> Maker Towers 'E' Cuffe Parade Mumbai 400005, India	johannes.kotschenreuther@indo-german.com <a href="http://www.indo-german.com">www.indo-german.com</a>
<b>INDONESIA</b>		
<b>Hardy Hoffmann</b> Integrated Expert	<b>German-Indonesian Chamber of Industry and Commerce</b> <sup>1</sup> Jl. Agus Salim 115 10310 Jakarta, Indonesia	Tel.: +62 21 315 4685 219 Mobil: +62 815 14 100 217 hardy.hoffmann@ekonid.id <a href="http://www.indonesien.ahk.de">www.indonesien.ahk.de</a>
<b>KENYA</b>		
<b>Hanna Dittmeyer</b> Integrated Expert	<b>Delegation der Dt. Wirtschaft für das östl. Afrika</b> <sup>2</sup> West Park Suites, 6th Floor Ojijo Road P.O Box 19016-00100- Nairobi, Kenya	Tel.: +254 206633108 Mobil: +254 797039637 hanna.dittmeyer@kenya-ahk.co.ke
<b>MEXICO</b>		
<b>Emmanuel Winkler</b> Integrated Expert	<b>Cámara Mexicana-Alemana de Comercio e Industria / Camexa</b> <sup>1</sup> Centro Aleman – German Centre Av. Santa Fe 170, Piso 1, Oficina 4-12 Col Santa Fe / 01210 Ciudad de México	Tel.: +525 1500 5900 (ext. 5926) emmanuel.winkler@cimonline.de e.winkler@ahkmexiko.com.mx <a href="http://www.camexa.com.mx">www.camexa.com.mx</a>
<b>MOROCCO</b>		
<b>José Bonetti Thomaschke</b> Integrated Expert	<b>Chambre Allemande de Commerce et d'Industrie au Maroc</b> <sup>1</sup> Lot. El Manar, Villa 18 rue Ahmed Ben Taher El Menjra Quartier El Hank, 20160 Casablanca	Tel.: +212 (522) 42 94 00 / 23 jose.bonettithomaschke@cimonline.de <a href="http://www.marokko.ahk.de">www.marokko.ahk.de</a>
<b>NAMIBIA</b>		
<b>Christina Pfandl</b>	<b>Business &amp; Cooperation Desk Namibia</b> <sup>5</sup> c/o Ministry of Industrialisation and Trade 11 Goethe St Windhoek, Namibia	christina.pfandl@giz.de
<b>NIGERIA</b>		
<b>Sebastian Gläser</b>	<b>Delegation of German Industry and Commerce in Nigeria</b> <sup>1</sup> Plot 1701, Violet Yough Close House B (Opposite Protea Hotel) Off, Adetokunbo Ademola Street, 101241, Lagos, Nigeria	sebastian.glaeser@cimonline.de <a href="http://www.nigeria.ahk.de">www.nigeria.ahk.de</a>

<b>PERU</b>		
<b>Julian Regnet</b> Integrated Expert	<b>Cámara de Comercio e Industria Peruano-Alemana <sup>1</sup></b> Av. Camino Real 348, Of. 1502 Lima 27 – San Isidro Lima, Peru	julian.regnet@cimonline.de <a href="http://www.peru.ahk.de">www.peru.ahk.de</a>
<b>RWANDA</b>		
<b>Michael Kleinbub</b>	<b>GIZ Country Office Ruanda</b> P.O. Box 59, KG 13 St (Golf Club Road) Auto Xpress Building Nyarutarama, Gasabo District Kigali, Ruanda	Mobil: +250 789 243 384 michael.kleinbub@giz.de
<b>TANZANIA</b>		
<b>Lydia Koch</b>	<b>GIZ Project Office</b> Plot 1826/26 Chole Road / Slipway Road Masaki, Dar es Salaam, Tanzania	Mobil: +255 742 989 358 lydia.koch@giz.de
<b>UGANDA</b>		
<b>Laura Kübke</b>	<b>GIZ Country Office Uganda</b> Plot 22A Nakasero Road P.O. Box 10346 Kampala, Uganda	Tel.: +256 70 918 87 87 laura.kuebke@giz.de
<b>Israel Katongole</b>	<b>GIZ Country Office Uganda</b> Plot 22A Nakasero Road P.O. Box 10346 Kampala, Uganda	Tel.: +256 414 303 901 Mobil: +256 784 597565 israel.katongole@giz.de
<b>VIETNAM</b>		
<b>Huyen Nhu Lanh</b> Integrated Expert	<b>Delegate of German Industry and Commerce in Vietnam <sup>2</sup></b> Deutsches Haus Ho Chi Minh 4th Floor, 33 Le Duan Blvd, District 1, Ho Chi Minh City, Vietnam	huyen.lanh@cimonline.de

### Programmkoordination

AV Roland Gross  
E-Mail: [roland.gross@giz.de](mailto:roland.gross@giz.de)  
Tel.: + 49 6196 79 7194

Deutsche Gesellschaft für Internationale Zusammenarbeit (GIZ) GmbH

Im Auftrag des



Bundesministerium für  
wirtschaftliche Zusammenarbeit  
und Entwicklung